### Navigating the Twilight Zone

Pathways towards digital transformation of food systems

Mansholt Lecture 2021

Sjaak Wolfert, Brussels, 22 Sep. 2021







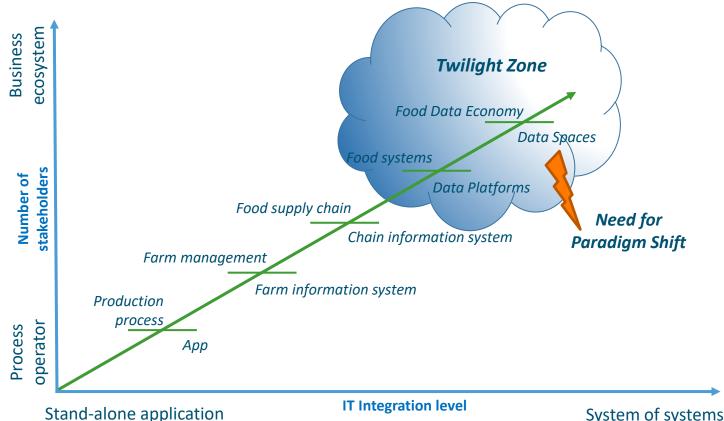
#### Outline of this lecture

- 1. Entering the Twilight Zone of digital transformation
- 2. The need for a paradigm shift
- 3. 5 lenses to look through when navigating the Twilight Zone
- 4. An integrated approach for navigating the Twilight Zone
- 5. Recommendations & conclusions





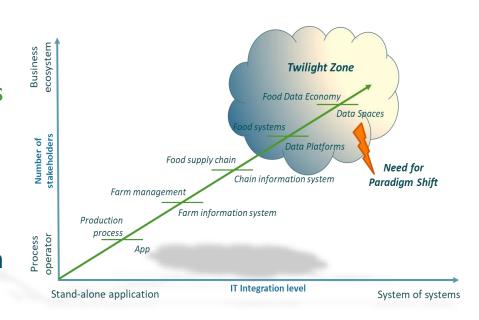
#### The evolution of IT in agri-food





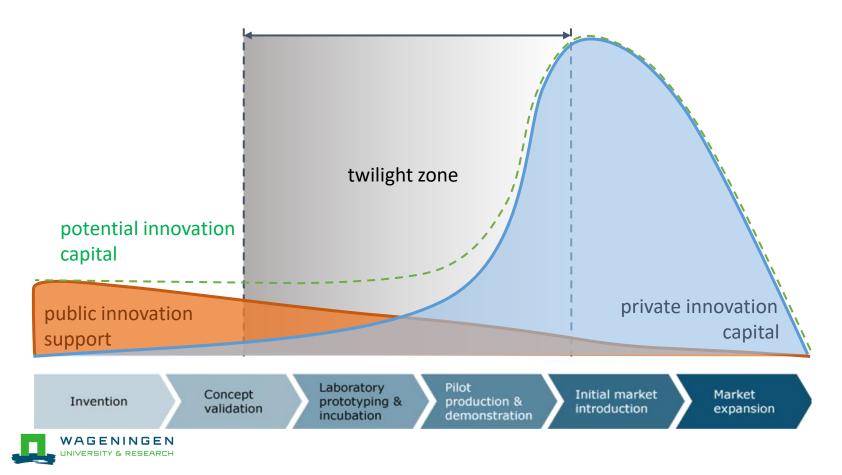
### The need for a paradigm shift

- Beyond user-centred design
- Focus on data sharing between multiple stakeholders in various roles
- (Eco)System of (eco)systems:
  - Multi-sided business models
  - Complex technical integration
- Funding also becomes complex





### Utilizing public-private capital in Twilight Zone



# 5 lenses to look through navigating the Twilight Zone in a responsible, successful way



- Business models in the data economy
- 2. Responsible data sharing
- 3. Digital inclusiveness
- 4. Integrative artificial intelligence
- 5. Cross-sectoral integration

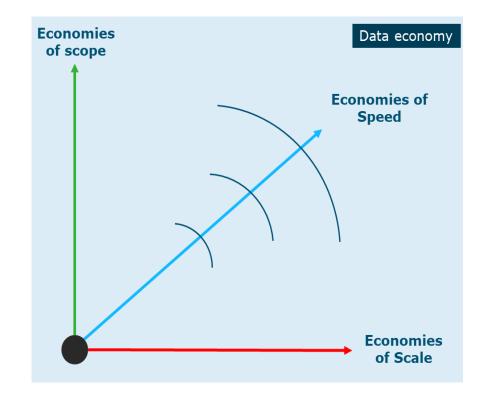


### Business models in the data economy

- Multiple economies of digitalisation
- New values of data:

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records intelligence currencies governance
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 Governance challenged at various levels: corporate, network, platform, ecosystem







# Responsible Data Sharing

- Willingness to share data is key for digital innovations
- Make data sharing responsible:

fair data markets control trust care for commons

 Co-creation with stakeholders of data-sharing values and practices



### Digital inclusiveness

- Critical consideration when designing digital solutions, technological/organizational infrastructure
- Development of skills and expertise of existing and new stakeholders

Exclusion: Inclusion:

deliberate?

unvoluntary?

beneficial?

harmful?

Include explicitly in design!





# Integrative Artificial Intelligence

- Data-intensive discoveries are enabled by new collaborations beyond disciplinary boundaries
- Combine: novel sensing technologies
  artificial intelligence machine learning
  big data infrastructures
- Transparent and explainable, well-founded on (existing) food systems knowledge





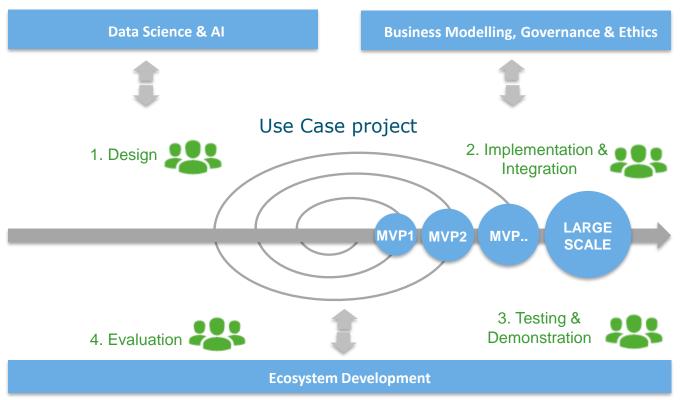
# Cross-sectoral integration

- Integrated approach to rural development → cross-sectoral services and platforms
- Share and re-use knowledge and technology between sectors
- Active involvement of food systems in cross-sectoral standardization
- Opportunities for circular economies & citizen dialogues
- Connection with advanced IT ecosystem is key for food systems





### An approach for navigating the Twilight Zone

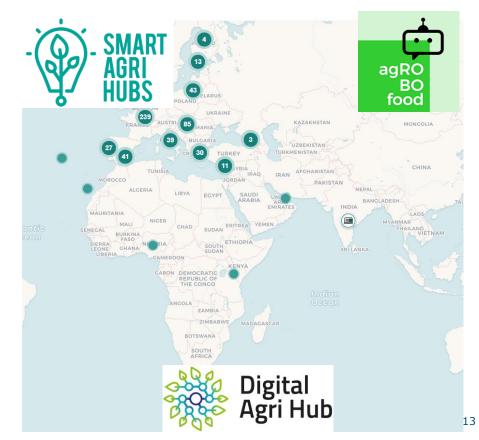






### Connecting the Dots – Digital Innovation Hubs

- DIH: local one-stop shop in the proximity of stakeholders
- Service provision: technology, business and ecosystem development supported by Competence Centers
- Network of DIHs and Competence Centres:
  - share and re-use knowledge, also cross-sectoral!
  - continuous project alignment by matching public and private funding







#### Recommendations

Digital innovation projects in the Twilight Zone need:

- an integrated approach with constant interaction between all relevant stakeholders supported by multiple disciplines
- structural ecosystem development facilitated by aligning public and private funding instruments



#### Conclusions

- Digitalization towards a new Data Economy for Food Systems has entered a Twilight Zone
- Navigating requires looking through various lenses
- An interactive, multi-disciplinary, integrated approach is essential
- Fragmentation must be overcome by continuous alignment of public and private funding





### Thank you for your attention!

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