



**The economic and environmental benefits of biological control of Western Corn Rootworm *Diabrotica virgifera virgifera* and Wireworms *Agriotes spp.* in maize and potato for selected countries in Europe**  
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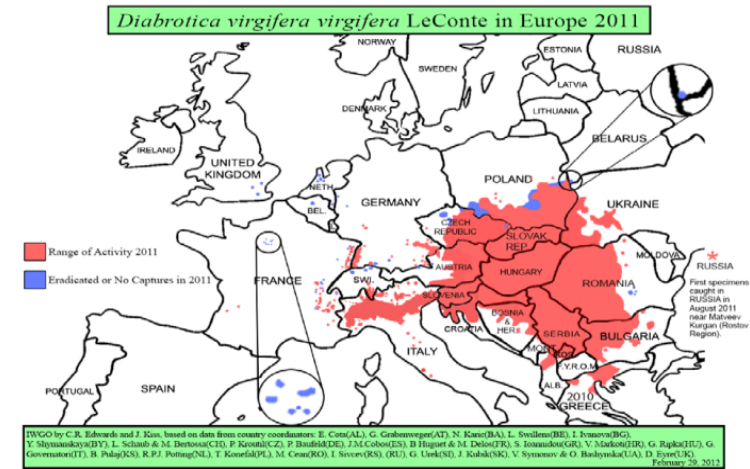
# AGENDA

- **Introduction**
- **Data**
- **Methodology**
- **Results**
- **Conclusion**

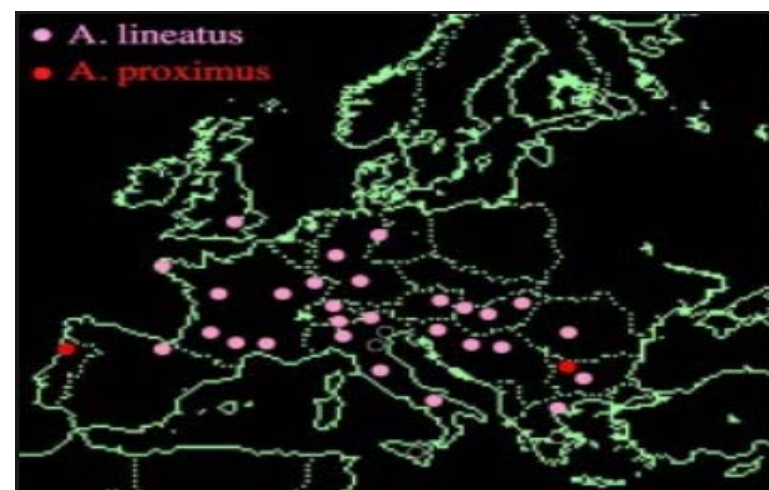
# Introduction



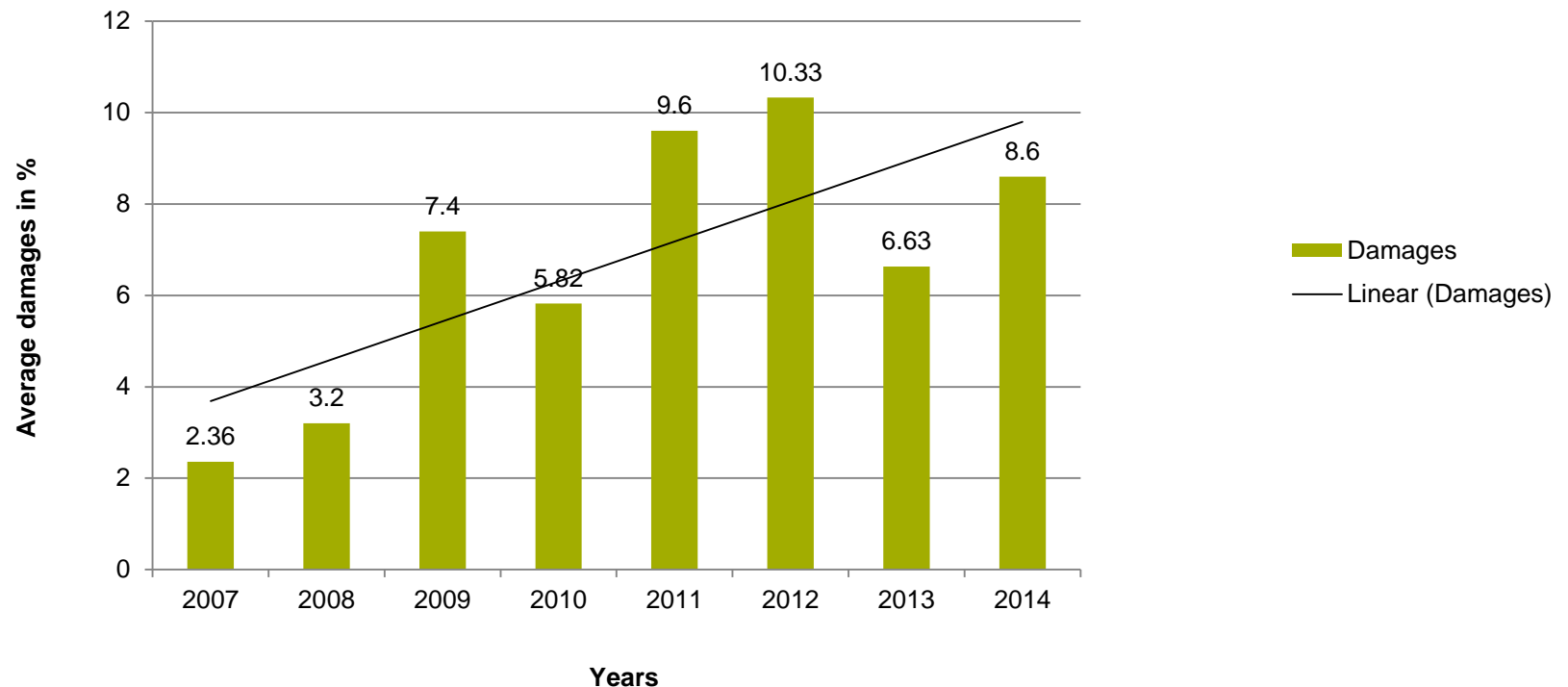
Western corn rootworm,  
*Diabrotica virgifera virgifera*



Wireworm,  
*Agriotes spp.*

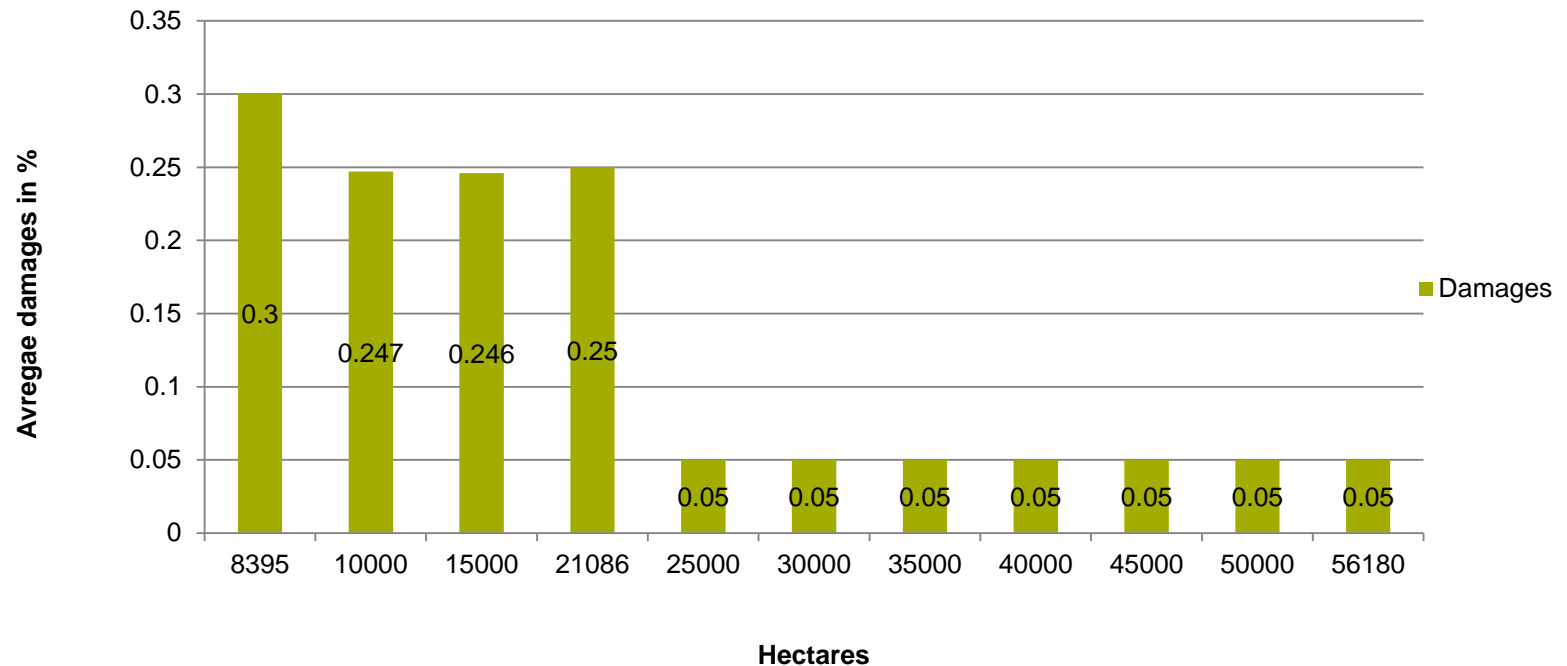


## Wireworms damages in potatoes in Germany



Source: Ökoring, Bioland and Naturland, 2014

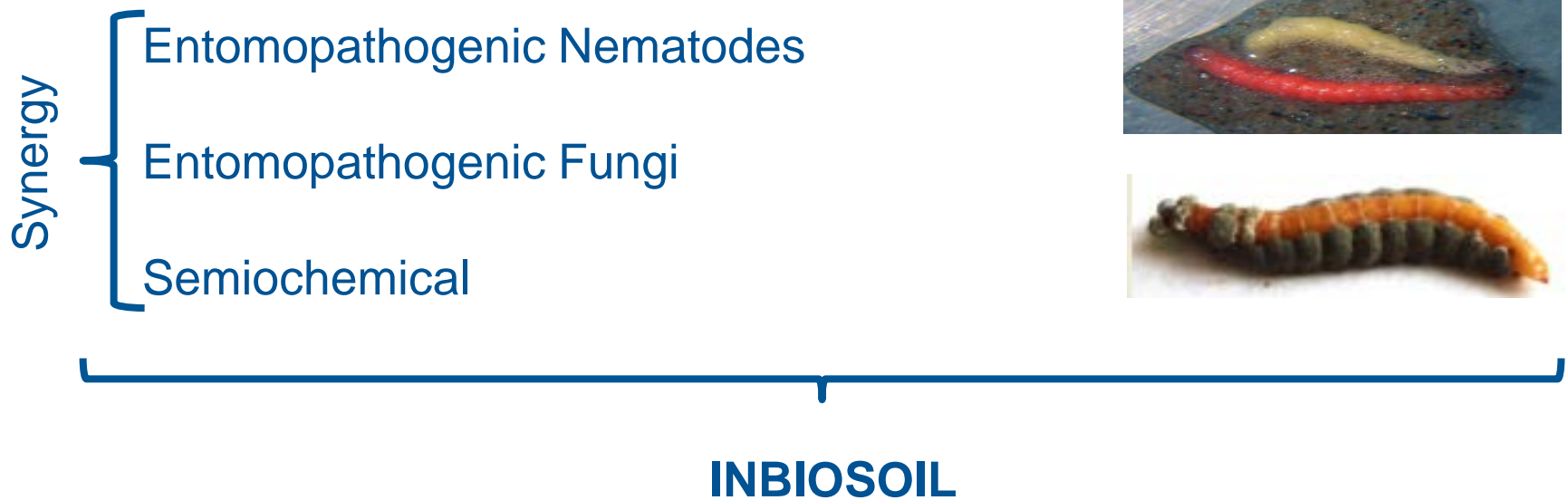
## Wireworms damages in maize in Germany 2012



Source: authors using Deutsches Maiskomitee e.V. (DMK) [Drahtwurm im mais:Lösungsmöglichkeiten suchen](#)

- Sustainable Use Directive (SUD) - 2009/128/EC
- Approval and renewal for new "active substances" - 1107/2009

## Integrated Pest Management (IPM) Strategy



## Critical factors

- **Proof of crop protection / population reduction**

### WCR - nematodes and/or fungi

Jackson and Hesler, 1995; Kuhlmann and Burgt, 1998; Journey and Ostlie, 2000; Ulrich Kuhlmann et al. 2005; Vidal et al. 2005; Toepfer et al. 2008; Meissle et al., 2009; Toepfer et al. 2010; Strasser et al. 2014, Toepfer et al. 2014.

### Wireworms - nematodes and/or fungi

Toba et al. 1983; Schalk et al., 1993; Kabaluk et al. 2005; Ericsson et al., 2007; Kabaluk and Ericsson, 2007; Ester and Huiting, 2007; Andrews et al. 2008; Ansari, 2009; Kleespies et al., 2013;

- **Proof of pesticide reductions in biological control**

Brown, 2008; USDA, 201; Gonzalez et al., 2008

## Research Objective

- Crop protection → leads to social incremental reversible benefits (SIRB)
- Pesticide reductions → leads to social incremental Irreversible benefits (SIIB)

**Quantification of *Total welfare* (SIRB + SIIB) till 2050**

- Environmental benefit of pesticide reductions

**Environmental Impact Quotient (EIQ) of pesticide reduction**





## **Field trails (Austria, Germany and Switzerland)**

Farm production (2013 – 2014)

Efficacy of novel biopesticides

## **Bayerische Landesanstalt für Landwirtschaft (LFL)**

Farm production (2010 – 2015)

## **EUROSTAT**

Crop cultivated Area

## **Secondary literature**

Price elasticity of demand and supply

Pest infestation and damages

## **Expert opinion (Extension services)**

Field trials results using biological control for WCR in conventional maize cultivation (Germany and Austria) 2013

Variable cost	Germany						Austria									
	Biocontrol crop management				Conventional crop management		Biocontrol crop management				Conventional crop management					
	€/ha		%		€/ha		%		€/ha		%					
<b>Operational charges</b>																
Fertilizer			330	18			330	22			107	9			107	11
Irrigation			0	0			0	0			0	0			0	0
Hail insurance			34	2			34	2			63	5			63	7
Seeds			189	10			189	12			156	13			156	16
Plant protection			138	8			138	9			80	6			80	8
Drying			513	28			513	34			0	0			0	0
Machinery			313	17			313	21			540	43			540	57
Labor wage			0	0			0	0			0	0			0	0
Extra charge for INBIOSOIL			300	17			0	0			300	24			0	0
<b>total charges opérationnelles</b>			<b>1.816</b>	<b>100</b>			<b>1.516</b>	<b>100</b>			<b>1.246</b>	<b>100</b>			<b>946</b>	<b>100</b>
difference to BIOCONTROL			0				-300				0				-300	
<b>Product</b>	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%
Sales (product)	13.8	149	2056	100	10.9	148.6	1618	100	12.6	191	2407	100	10.0	191	1910	100
CAP subsidize (irrigated maize)			0	0			0	0			0	0			0	0
<b>Revenue</b>			<b>2056</b>	<b>100</b>			<b>1618</b>	<b>100</b>			<b>2407</b>	<b>100</b>			<b>1910</b>	<b>100</b>
difference to BIOCONTROL			0				-438				0				-146	
<b>Gross margin</b>			<b>240</b>				<b>102</b>				<b>1.161</b>				<b>964</b>	
difference to BIOCONTROL			0				-138				0				-197	

Field trails for WCR (Germany\* / Austria):

Novel biopesticide *premium*: €300/ha

Yield effect = Income of treated field > €137/ha

## Field trials results using biological control for Wireworms spp. in conventional potato cultivation (Switzerland and Germany) 2013

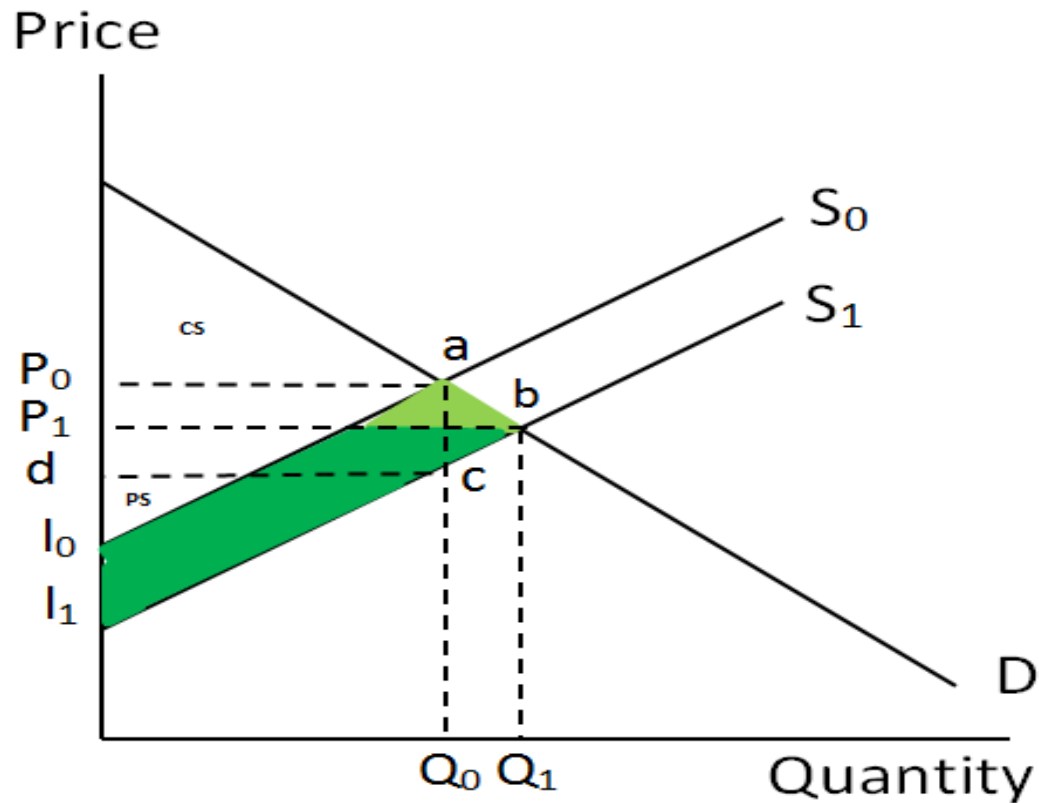
Variable cost	Switzerland						Germany									
	Biocontrol crop management		Conventiional crop management				Biocontrol crop management		Conventiional crop management							
Operational charges	€/ha		%		€/ha		%		€/ha		%		€/ha		%	
Fertilizer			270	4			270	4			474	9			474	10
Irrigation			0	0			0	0			0	0			0	0
Hail insurance			555	8			555	9			106	2			106	2
Seeds			2.666	39			2.666	42			694	13			694	15
Plant protection (Fungicide etc.)			366	5			366	6			335	6			335	7
Machinery			1.617	24			1.617	26			533	10			533	11
Storage			0	0			0	0			238	5			238	5
Fixed cost (labelling and quality control)			0	0			0	0			1.200	23			1.200	25
Leasing cost (land)			0	0			0	0			700	13			700	15
Interest Charges on loans			93	1			93	1			0	0			0	0
Labor wage (employee)			0	0			0	0			66	1			66	1
Labor wage			740	11			740	12			400	8			400	8
Extra charge for INBIOSOIL			500	7			0	0			500	10			0	0
Insecticides			0	0			0	0			0	0			0	0
<b>total charges opérationnelles</b>			<b>6.808</b>	<b>100</b>			<b>6.308</b>	<b>100</b>			<b>5.246</b>	<b>100</b>			<b>4.746</b>	<b>100</b>
difference to A - BIOCONTROL			0				-500				0				-500	
<b>Product</b>	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%	Yield t/ha	Price (ton)	€/ha	%
Sale product	35.0	370	12950	72	29.8	370	11026	68	60.8	139	8451	100	48.0	139	6671	100
Subsidize			3733	21			3733	23			0	0			0	0
Sub-standard sales			1388	8			1388	9			0	0			0	0
<b>Revenue</b>			<b>18072</b>	<b>100</b>			<b>16148</b>	<b>100</b>			<b>8451</b>	<b>100</b>			<b>6671</b>	<b>100</b>
difference to A - BIOCONTROL			0				-1.924				0				-1.781	
<b>Gross margin</b>			<b>11.264</b>				<b>9.840</b>				<b>3.205</b>				<b>1.925</b>	
difference to A - BIOCONTROL			0				-1.424				0				-1.281	

## Field trails for Wireworms (Switzerland / Germany):

Novel biopesticide premium: €500/ha

Yield effect = Income of treated field > €1275/ha

## Partial Equilibrium Displacement Linear Model for Efficacious Biopesticides



## Pivot shift

$$K_{max} = \frac{\frac{VC_c}{y_c} - \frac{VC_{biopest}}{y_{biopest}}}{\frac{VC_c}{y_c}}$$

$K_{max}$  – Maximum pivot shift

$VC_c$  – Variable cost conventional control

$y_c$  – Yield conventional control

$VC_{biopest}$  – Variable cost biopesticide control

$y_c$  – Yield biopesticide control

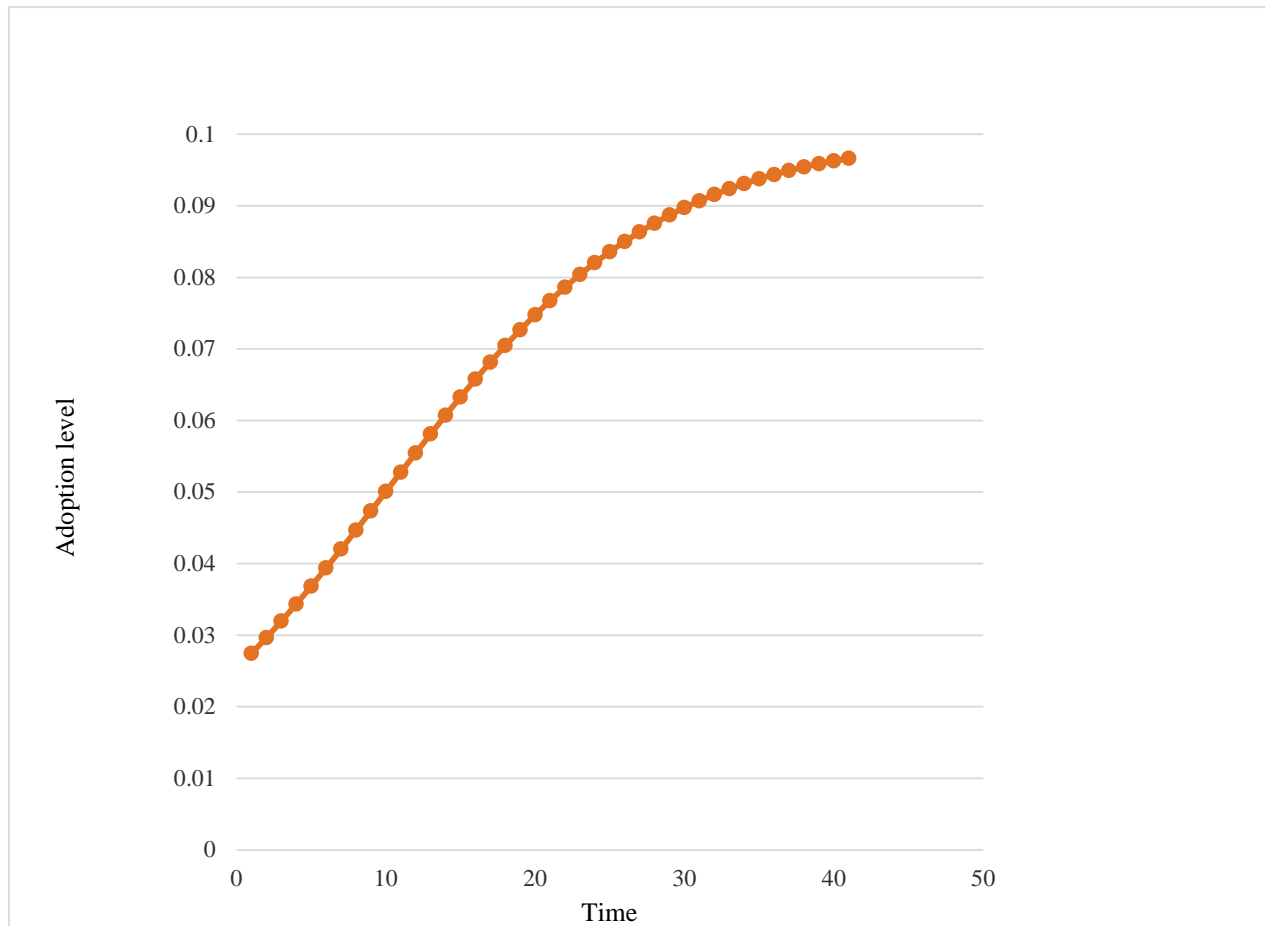
## Adoption rate

$$\theta(t) = \frac{\theta_{max}}{(1 + e^{-(a+bt)})}$$

$\theta(t)$  – Adoption at time (t)

$\theta_{max}$  – Maximum adoption

## Adoption curve of biopesticide in organic cultivation in the EU-27 (proxy for potato cultivation )



## Social Incremental Irreversible Benefit (SIIB)

$$AI * AI \text{ cost} * A$$

**AI = Active ingredient**

**AI cost = External cost of pesticide AI (€0.79 - € 19/kg)  
(Demont et al. 2004 / Lens 2004)**

**A = Total area of cultivation**

## Environmental Benefit – Environmental Impact Quotient (EIQ)

$$\text{EIQ} = \frac{\overbrace{C[(DT * 5) + (DT * P)]}^{\text{Farmer component}} + \overbrace{C\left[\frac{(S + P)}{2}\right] * SY}^{\text{Consumer component}} + (L) + \overbrace{(F * R) + \left(D\left[\frac{(S + P)}{2}\right] * 3\right) + (Z * P * 3) + (B * P * 5)}^{\text{Ecological component}}}{3}$$

***C = chronic toxicity***

***R = surface loss potential***

***DT = dermal toxicity***

***D = bird toxicity***

***P = plant surface residues half-life***

***Z = bee toxicity***

***S = soil residues half-life***

***B = beneficial arthropod toxicity***

***SY = systemicity***

***L = leaching potential***

***F = fish toxicity***



## Total welfare of the adoption of biological control (max. 30%) against WCR in Maize cultivation in (€)

Year	France		Italy		Spain		Germany		Austria		Romania	
	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB
2010 – 2050 (SIIB €0.79/kg)	118,312,143	1,117,639	75,992,669	703,226	31,838,442	268,211	34,741,876	295,153	18,398,088	133,059	81,164,545	1,510,693
Total welfare Benefit (SIRB + SIIB)	364,475,745											
2010 – 2050 (SIIB €19/kg)	118,312,143	26,879,922	75,992,669	16,913,026	31,838,442	6,450,649	34,741,876	7,098,607	18,398,088	3,200,152	81,164,545	36,333,110
Total welfare Benefit (SIRB + SIIB)	457,323,233											

## Total welfare of the adoption of biological control (max. 10%) against Wireworms in potato cultivation in (€)

	France		Italy		Spain		Germany		Austria		Romania	
Year	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB
2010 – 2050 (SIIB €0.79/kg)	659,750,895	32,050	231,925,450	12,730	226,225,607	15,791	623,796,751	51,901	45,181,220	4,488	409,829,010	49,392
Total welfare Benefit (SIRB + SIIB)	<b>2,196,875,289</b>											
	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB	SIRB	SIIB
2010 – 2050 (SIIB €19/kg)	659,750,895	770,833	231,925,450	306,175	226,225,607	379,774	623,796,751	1,248,250	45,181,220	107,946	409,829,010	1,187,899
Total welfare Benefit (SIRB + SIIB)	<b>2,200,709,814</b>											

## Environmental Benefit – Environmental Impact Quotient (EIQ)

Name	Farmer; Consumer; Ecology	Farm worker component	Consumer component	Ecological component
	EIQ Values			
Tefluthrin (FORCE ®)	25.33	6	2	68
Cypermethrin (Belem ®)	36.35	13.80	5.90	89.35

- WCR and Wireworms causing ***havoc*** in maize and potato cultivation
- Efficacious biological control in IPM (strategy) has ***matured***
  - (*A lot still **depends** on .....*)
- Innovation and research on improving efficacy is ***promising***
- **Total welfare benefits *Constant Elasticity Model* (2010 – 2050):**

Maize ca. **€410 million** (France, Italy, Spain, Germany, Austria, and Romania)

Potato ca. **€2 billion** (France, Italy, Spain, Germany, Austria, and Romania)

- ***EIQ*** for conventional control - FORCE ® and Belem ®:

Ecological Component - ***High***



**Thanks for your Attention**

**Comments? Questions?**